

COASTAL

AGENTS



FOR SALE

10 YAMALA DRIVE, FRANKSTON SOUTH
LAND SIZE 3622M²

PRICE: CONTACT AGENT
INSPECTION BY APPOINTMENT

LAND with endorsed plans and permits - ready to build now!

Spectacularly beautiful and absolute beachfront, this rare, private and serene seaside land of nearly an acre is a blue chip opportunity beyond compare. Among the elite homes that line the coast along Olivers Hill, this is one of the Mornington Peninsula's most privileged positions. Enjoy spectacular views stretching from Davey's Bay across Port Phillip Bay to Melbourne city and beyond, with majestic park-like grounds and direct access to Davey's Bay Beach. Only a short walk to the yacht club, watch the sails unfurl and colourful regattas from your own prime viewing position on the hill or join the convivial atmosphere of the Davey's Bay Yacht Club.

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How to choose an agent to sell your home

Choosing a real estate agent to sell your home is an important decision that requires research, time and effort to get the best outcome. The wrong choice can seriously affect the final sale price and campaign success.

When you decide to sell, speak with at least three agents actively selling similar properties in the area and ask each to appraise your home and discuss their sales strategy. While it is tempting to select the agent that quotes the highest price, this may simply be a ploy to secure your listing. By the same token, choosing an

agent based on the cheapest commission is also a mistake; the cheaper agent may be the most costly if they are lazy, incompetent or a poor negotiator.

Speak to friends and people who have recently sold about their experiences and recommendations. Ask questions. What was the agent like to deal with? Were they helpful with ideas on how to present the home for sale? Did the listing agent attend every open for inspection and follow up every buyer? Did they keep you informed during the sale process? Did they work hard for you? Did they truly care about the result or just getting the listing?

In the current market, every agent has numerous active buyers due to the ongoing demand for quality Peninsula homes, but the correct agent with the correct strategy will ensure you reach every buyer currently looking for your type of property.

For the best result, do your research and choose carefully.

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